



Porsche Ukraine which was founded in 2008, is a part of Porsche Holding Salzburg – the Europe’s largest automotive retail company, operating in 29 countries of the world.

Porsche Ukraine is offering the unique possibility to join the team on one of key positions as

## Product & Sales Trainer Volkswagen

### Responsibilities:

- Developing training strategy and plans of Volkswagen Brand;
- Conducting Product and Sales Trainings;
- Improve efficiency of Sales Teams of VW dealerships via coaching of the Sales managers;
- Ensure the dealers achieve better quantity and quality results;
- Gathering and sharing Best Practices, expert knowledge, preparation of status managerial reports on regular basis;
- Organize educational events for the Dealers;
- Ensure synergy between Sales, Aftersales teams of Dealer/Importer.
- Conducting skills gap analyzes, translation and preparing learning material, and evaluating results after each training session.
- Manage the full training cycle, including in-person activities, and web-based learning.
- Taking part in training events by the manufacturer.
- Support of dealer’s assessment processes and trainings for dealerships within sales processes, monitoring the quality.

### General requirements:

- University degree;
- English is obligatory (Upper Intermediate level), German will be an advantage;
- Driver’s license category "B";
- Excellent organizational and computer skills (PowerPoint, Excel);
- Experience in trainings and education processes;
- Work experience in automotive;
- Personal qualities: energy, optimism, confidence, sociability, focus on results, ability to present yourself and to teach.

This position offers the opportunity to work with a highly motivated team under frame conditions of a reputable, big international automotive group

If you feel confident about the demanded position, please address your application to the following contact: [Hanna.Marushchenko@porscheukraine.com.ua](mailto:Hanna.Marushchenko@porscheukraine.com.ua) , [Rimma.Khoruzha@porscheukraine.com.ua](mailto:Rimma.Khoruzha@porscheukraine.com.ua)

**PORSCHE**  
UKRAINE



**WHOLESALE**

**RETAIL**

**FINANCIAL SERVICES**

**IT SYSTEMS**

Internal